

Media Release

MELITEK and Clariant Cooperation Brings New Solutions to the Healthcare Sector

Muttenz, Switzerland, Feb. 14, 2013 – Modification of polymers by color, additives or blends /alloys, either as concentrates or compounds are increasingly demanded across a wide range of medical devices and pharmaceutical packaging. The regulations for this sector also increasingly needing more attention to meeting regulatory requirements and control of changes in raw materials and manufacturing processes.

Specialist medical compounds producer MELITEK (Nr Aslev, Denmark) and Clariant Masterbatches Medical and Pharmaceuticals Segment (Muttenz Switzerland) are two companies who have a similar understanding and approach to the needs of the sector, and have decided to work more closely together. In doing so, customers of each company can access a wider choice options, whilst keeping clear responsibility for change control and traceability.

‘In some situations the , producers of the plastic components for medical devices demand both compounds and masterbatches’ says Steve Duckworth Head of Segment Global Segment Medical and Pharmaceuticals at Clariant, ‘This can be based on many factors such as batch sizes, process machinery capability and part design’

Under the agreement concluded, Clariant will have access to Meliflex®-branded to sell medical compounds of polyolefins and styrenic-based polymers through it’s network, and MELITEK will have access to MEVOPUR® masterbatches for use in Meliflex compounds or directly to its customers. This allows customers to have a single supplier and point of contact whilst keeping traceability. Thermoplastic elastomers are excluded from the agreement.

MELITEK is a long established company dedicated to the Healthcare market, and has machines capable of producing large lot sizes of compounds. They have deep experience and proven capability to meet the requirements of this market, and develop new solutions. Originally focused on PVC replacement with olefin alloys (no color), customer demand drove them to develop compounds containing colors and /or additives. This demand developed the relationship with Clariant’s site in Sweden. ‘The relationship with Clariant goes back many years, and we appreciate the common understanding of the market needs that Clariant have developed which is essential for masterbatches that support the customer’s compliance to the medical requirements comments Kim Laursen (Managing Director of MELITEK).

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‘The capability to offer clear and auditable raw material chain, with control of changes is extremely important to the Healthcare industry, and through this partnership we can give the customer the choice from wide range of compounds and masterbatch developed to address the needs of the Healthcare market, irrespective whether the customer needs 25kg or 25 tonnes of compound or 100kg of masterbatch’ comments Duckworth. ‘This is an alliance model similar to the airline industry, where combination of skills, equipment, network and a common quality goal, combine together to meet a customer need. Likewise in the Healthcare industry, the combination of skills of MELITEK and Clariant with our deep understanding and dedicated resources will help customers to meet the new challenges they face’.

‘The synergies coming from this cooperation is built on MELITEK’s long expertise and dedication to the healthcare market in providing added value materials and supply solutions to customers. By this sales cooperation, we hope to grow even further in the color compound market, offering more customers the advantage of pre-colored compounds and masterbatches.’ concludes Laursen with enthusiasm.



MELIFLEX® IS A REGISTERED TRADEMARK OF MELITEK.
MEVOPUR® IS A REGISTERED TRADEMARK OF CLARIANT.

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Clariant is an internationally active specialty chemical company, based in Muttenz near Basel. The group owns over 100 companies worldwide and employed 22 149 employees on December 31, 2011. In the financial year 2011, Clariant recorded a turnover of around CHF 7.4 billion. Clariant is divided into eleven business units: Additives; Catalysis & Energy; Emulsions, Detergents & Intermediates; Functional Materials; Industrial & Consumer Specialties; Leather Services; Masterbatches; Oil & Mining Services; Paper Specialties; Pigments; Textile Chemicals. Clariant focuses on creating value by investing in future profitable and sustainable growth, which is based on four strategic pillars: Improving profitability, innovation as well as research and development, dynamic growth in emerging markets, and optimizing the portfolio through complementary acquisitions or divestments.

www.masterbatches.clariant.com

www.medical.clariant.com

The Clariant Masterbatches Business Unit offers an extremely broad range of color and additive masterbatches along with expertise that extends across the dozens of polymers used in today’s – and tomorrow’s – packaging. Applications include sophisticated, eye-catching hair-care bottles, microwaveable trays, biodegradable food containers, multi-layer laminate, active packaging, durable industrial drums, and tear-resistant shrink wrap. Color and additive masterbatches from Clariant help our customers’ packaging out-perform and out-sell the competition.

This press release and relevant photography can be downloaded from www.clariant.com / Media or from www.PressReleaseFinder.com.